

CURRICULUM VITAE

Name CHIRIAC CRISTIANA

Address Bucuresti

Telephone

e-mail

Nationality

WORK EXPERIENCE

Period July 1995 - to date

Employer's Name and Address Ministry of Energy, Medium and Small Enterprises and Business Environment

Job title or position held July 1995 - 2007 Counsellor
2007 - November 2011 Head of Service – Directorate General of Legal and Institutional Relations (Rom. DGJRI)
Nov. 2011 - to date; Legal Adviser DGJRI
1997-1995 - Kinescopes Enterprise (Rom. Intreprinderea de Cinescoape), Electrofar Unit; S.C. Luxten S.A. - Head of workshop; S.C. Luxten S.A. – project manager

Type of business and the business sector Endorsement of normative acts, contracts, legal counselling

Job title and position held Legal adviser

Main activities and responsibilities

- Proposes for execution the draft normative acts initiated by the specialized directions resulted from the Government meetings, from the government program and the Ministry of Energy, Medium and Small Enterprises and Business Environment, from the laws enabling the Government to issue ordinances along the parliamentary vacation and from the legislative program advanced for the provision of the application of the Government policy in the related activity area, as well as for the improvement of the legislative framework;

- participates to the work meetings organized at the level of the Ministry of Energy, Medium and Small Enterprises and Business Environment upon the request of the direction's management;
- analyses the draft normative acts promoted by the specialized directions by virtue of law and in compliance with the normative acts in force;

- provides expert advice and assistance in the preparation of the documents relevant for institution representation, for defending the rights and conformant interests thereof in relation to the public authorities, institutions of any kind and any other legal or natural person, Romanian or foreign.

EDUCATION AND FORMATION

Period	2009-2010 Postgraduate Study - Contentious Administrative "Legal Career"
Name and type of the educational establishment and organization providing training	"Dimitrie Cantemir" University
Title of qualification/ diploma awarded	
Classification Standard of the educational/training form	Diploma
Period	1999-2004
Name and type of the educational establishment and organization providing training	Faculty of Law and Sociology, "Transilvania" University, Brasov
Studied	
Domain/Occupational Aptitudes	
Title of qualification/ diploma awarded	Bachelor of Arts (Law)/ Bachelor's Degree: June 2004
Classification Standard of the educational/training form	University Studies
Period	1972 – 1977
Name and type of the educational establishment and organization providing training	Bucharest University of Polytechnics - Chemical Engineering Faculty, TSCO specialization; engineer diploma
Studied	
Domain/Occupational Aptitudes	
Title of qualification/ diploma awarded	
Classification Standard of the educational/training form	

PERSONAL SKILLS AND COMPETENCES acquired throughout life and career, which are not necessarily acknowledged by a certificate or diploma

- Professional training program "Expert in application of the harmonized legislation in industry and commerce" – 2006
- Professional training program "The Legal Adviser in the EU Accession Context" – 2005
- Member of the Legal Advisors College, legal advisor 2005
- Audit of the administrative acts compliance by way of the contentious administrative - 2004 National Institute of Administration
- The Conformity Assessment System - Federal Institute for Mineral Research and Testing - BAM; 2001
- Management courses – Princeton University Boston - 1991

Native Language

Romanian

Known Foreign Languages

English: good/good/good

*reading skills

French: good/good/good

*writing skills

* speaking skills

Skills and Competences

Interpersonal communication skills;
Resistance to intellectual effort;
Negotiator Skills;
Team Spirit;
Analysis and Organization Capacity;
Perseverance;
Responsibility;
Intuition.

Skills and Competences

PC MC Office (Word) - graduated the computer operators course

Driving Licence

B category

Dragos DINU

Personal Data

Marital status: married, 1 child
Nationality: Romanian
Date of birth: 04/06/1967

Experience

2014 – Present – Administrator ITH Management Office SRL

2014– Present – Board member CONPET S.A. / Senior Consultant

2012 – 2014 – Executive Board Member and CEO DOMO Retail SA

DOMO is one of the largest electro – IT retailer in Romania. Nowadays, after 18 months of restructuring DOMO counts 96 stores, totaling 66.000 sq. m and close to 1,000 employees.

2009 – 2012 - Partner / Senior Consultant with Link Resource

Link Resource is a unique healthcare consultancy and execution company operating in the Romanian market. Link Resource is related to one of the largest law firm in Romania: Nestor & Nestor, Diculescu, Kingston, Petersen (NNDKP)

2006 – 2008 - CEO of A&D Pharma NV Group

A&D Pharma is Romania's largest pharmaceutical distribution and retail group. The turnover of the company in 2008 was over EUR 500 million, and had more than 3,200 employees.

A&D Pharma operates in three segments: (i) Retail: **Sensiblu** is Romania's largest pharmacy chain, having 235 outlets in 2008 and 3000 outlets in 2011; (ii) Wholesale: **Mediplus** is Romania's strongest pharmaceutical, cosmetic and toiletries wholesaler; (iii) and Sales & Marketing, through its specialized division providing a full range of services for manufacturers.

From 2002 to 2006 - CEO of A&D Pharma NV Group and President of A&D Pharma NV Board

2006 to October – Coordinated the team who listed the A&D Pharma's GDRs on the Main Market of the London Stock Exchange (A&D Pharma was the only Romanian company listed on LSE)

2002 – 2008 - President of the Sensiblu Foundation; President of the Romanian Association of Pharmacy Chains

Joined A&D Pharma Group in February 1996 as Area Sales Manager for the Plurifarm division of Mediplus. Shortly after, became Division Manager and then Executive Director of Mediplus, the Wholesale division of the group.

1995 – 1996 Agroalim Imp. Exp. SRL– Sales Manager, Bucharest

1993 – 1995 Sitaco Pepsi Cola SRL (PepsiCo Inc. local distributor) – Salesman / Route Manager, Bucharest

1992 – 1993 Bouygues Romania SRL - Engineer

1991 – 1992 ISAF – Engineer

Educational background

1998 ASEBUSS – „The Manager as Trainer and Coach”
– „Time Management and Human Resources Management”–
„Sales Management”

1986 – 1991 Technical University of Civil Engineering Bucharest / Faculty
of Technological Equipment

Foreign Languages

English – fluent

French – fluent

Hobbies

Football, tennis, fishing,ski, literature and good music

DAN WEILER

Tel. ;email:dmwconsult@yahoo.com

Professional Experience

Independent Consultant

10/2012 - to date

- Consultant for Romanian and foreign clients, in M&A, Capital Markets and Restructuring projects. In this capacity, I signed a MOU for a transaction in the food sector (Closing in October).
- Member of Chimica S.A. Orastie Board of Administration (1800 employees, listed at the Bucharest Stock Exchange) and Mihail Kogalniceanu Constanta Airport
- Consultant for SIFs, Fondul Proprietatea and private equity companies

BCR

06/2009 09/2012

Executive Director: Corporate Finance & Investment Banking

- I set basis of one of the leading names in the Mergers&Acquisitions and Capital Market in Romania (BCR was not active in this area)
- Manager of the Intermediation Syndicate for Transelectrica SPO; Co-manager of the Consortium that won the mandate for Romgaz IPO
- Successfully concluded several M&A and Capital market transactions

Independent Consultant (Romania/USA)

11/2008 - 05/2009

ALLEGIANCE CAPITAL (USA)

10/2007 - 10/2008

Executive Director (Managing Director)

Allegiance is a medium-sized American Investment Bank acting in the ME segment (50-200 mil \$ turnover)

- Concluded a transaction amounting 45 mil \$
- Worked for a private equity leader on an acquisition in the Czech Republic

Independent Consultant (USA/Europe)

05/2007 - 10/2007

- Consultant for a German company that acquired a company in the USA
- Led and coordinated the relocation of a Swiss company: negotiations with the local authorities

HVHC/Davis Vision (USA)

05/2005 - 05/2007

Vice President Mergers and Acquisitions (Corporate Development)

HVHC is an integrated optical company (600 retail stores, frames production, medical insurance, with 1 billion \$ turnover. The company grew based on acquisitions from \$ 400 million turnover in 2005 to \$ 900 million turnover in 2007. Have structured, negotiated and successfully concluded 4 acquisitions that have triggered a double turnover.

Independent Consultant (USA/Europe)**08/2004 - 04/2005**

Consultancy for an American private-equity firm, that bought a company in Germany. I initiated and successfully concluded the trade. Member of the Board of Administration.

SCHOTT CORPORATION (USA)**1993 - 2004**

Schott Corporation is a German multinational company describing 700 million \$ turnover and 12 companies.

Corporate Development Director**(1995 - 2004)****Strategy & Marketing Director****(1993 -1995)**

- I have structured, negotiated and concluded almost 20 trades (buyings, sales, joint ventures)
- Member of the Board of Administration at several companies acquired by Schott

SCHOTT ZWIESEL: Germany (Schott Group consumer goods division)**1989 - 1993**

General Manager: Company (consumer goods) with 10 million Euro turnover (1991-1993)

Business Development Manager (1989 -1991)

IBB (Consultancy Company); Germany**1986 -1989**

Project Manager/Consultant

KURT SALOMON ASSOCIATES (Consultancy firm): Germany**1985 - 1986**

Consultant

VEBA OIL; Germany (the biggest petrochemical company in Germany in the 80 's)**1981 -1984**

Planning and Controlling Department - Referee

LIFESTYLE ENERGY; USA (Oil Exploration)**1979 - 1981****EDUCATION**

MBA, IMD; Top Business School in Lausanne, Switzerland

1984

Diplom-Kaufmann (MBA equivalent), University of Koeln, Germany

1979**FOREIGN LANGUAGES**

English, German - perfect master of speaking and writing.

French - fluent speaking and writing.

AFFILIATIONS

Member of the Romanian American Chamber of Commerce (USA)

Amcham member (Bucharest)

Member of the Romanian - German Chamber of Commerce

Speaker and panelist at national and international conferences

Curriculum Vitae

RADU BUGICA

Personal Information
Contact Details

As of June 2004 →

As of June 2008 →

As of November 2012 →

June 2010 - Nov. 2012

Sept. 1999 - June 2004

Dec. 1997 – Sept. 1999

Sept. 1996 – Dec. 1997

Jan 1995 – Sept 1996

1994 – Dec. 1995

1992-1994

1990 - 1992

WORK EXPERIENCE

SIGMABLEYZER INVESTMENT GROUP LLC

Director for Romania

Fund's representative in the Board of Administration of Covalact S.A. and Lactate Harghita S.A., both companies being in the portfolio of SIGMABLEYZER SouthEast Europe Fund IV

TRANSELECTRICA S.A.

Member of the Supervisory Board

IMPACT S.A.

Member of the Supervisory Board

GLOBAL Valori Mobiliare, subsidiary of Global Securities

General Director

GLOBAL Valori Mobiliare, subsidiary of Global Securities

Manager - Institutional Clients Sales, member of the Steering Committee

GLOBAL Valori Mobiliare, subsidiary of Global Securities

Analyst – Research/Analysis Department

BANCPOST S.A.

Chief Dealer – the Currency Division

BANCPOST S.A.

Analyst Dealer - Currency Division

BANCPOST S.A.

Analyst - IT Department

SIAT S.A.

Programmer Analyst in Dbase IV, FoxPro programming languages

EDUCATION

Sept 1991 – June 1997

ACADEMY OF ECONOMIC STUDIES
Graduate of the Faculty of Finance, Banks and
Stock Exchanges

BUCHAREST
ROMANIA

Sept. 1992 – Sept 1993

Ist Year Scholarship at "Center for International
Banking Studies" granted by the Banks
Association of Turkey under the training
programmes for young bankers in the EEC
countries.

ISTANBUL, TURKEY

Sept. 1985 - June 1990

„POLITEHNICA" UNIVERSITY
Graduate of Technology of Machine
Construction (Rom. TCM) – TCM section

BUCHAREST,
ROMANIA

June 1997

Nov. 1996 - April 1997
1995

1993, 1994, 1995
Bucharest

OTHER STUDIES

Global Market Investments. Opportunities and Risks – seminars

Franklin College, Lugano, Switzerland

Investments Analysis - seminars - Booz Allen&Hamilton, BUCHAREST

Citibank Bourse Game, BUCHAREST

Forex & Money Markets, Management of the Treasury Operations,

Liquidity Management BUCHAREST - seminars - Reuters Open

University, Fair Place UK, BNR etc.

KNOWN LANGUAGES

Romanian- native

English - fluent

French - very good

GENERAL INFORMATION

PC Knowledge

Driving License

Curriculum vitae



Personal Information

First name/Surname **ILASI, LIVIU**
Address
Telephone (+40) 244 402 301;
Mobile (+40)
Email **liviu.ilasi@gmail.com**
Date of Birth
Gender Male

Work Experience

Occupation and position held **General Director**

Dates 2012-12 ∞ to date

Employer's name and address **S.C. CONPET S.A.**
No. 1-3, Anul 1848 Street, Ploiesti, Prahova County
Company's profile Crude oil, rich gas and ethane pipeline transport

Occupation and position held **Executive Director**

Dates 2010-03 ∞ 2012-12

Employer's name and address **S.C. Electrica S.A.**
No. 9, Grigore Alexandrescu Street, Sector 1, Bucharest

Department **Control, Communication, Administration**

Company profile Electric power supply and distribution

Job description Settlement of the policies and development of the general control strategies for promoting the company's image through public relations and communication actions, effective management of the relations with mass-media.

Coordination of the administration-related activities, as well as the risk management activities.

Occupation and position held **Head of Department**

Dates 2009-05 < 2010-03
Employer's name **S.C. CONPET S.A.**
and address No. 1-3, Anul 1848 Street, Ploiești
Department **Strategy and Affairs**
Company's profile Crude Oil Common Carrier
Job description Coordination of the department activity for the development of the business strategy

Occupation and position held **Executive Director**

Dates 2009-03 < 2009-05
Employer's name **S.C. CONPET S.A.**
and address No. 1-3, Anul 1848 Street, Ploiești
Department **QHSE**
Company's profile Crude Oil Common Carrier
Job description Provision of an effective management targeting the deployment of the organization resources needed for the ongoing maintenance and improvement of the Quality Management System and related processes.

Occupation and position held **Chairman of the Board of Administration - General Director**

Dates 2005-02 < 2009-03
Employer's name **S.C. CONPET S.A.**
and address No. 1-3, Anul 1848 Street, Ploiești
Company's profile Crude Oil Common Carrier
Job description Provision of an effective management targeting the deployment of the organization resources needed for the carry-on of the objectives and performance criteria, in view of achieving the company's development programs.

Occupation and position held	Head of Department
Dates	1998-09 < 2005-02
Employer's name and address	S.C. CONPET S.A. No. 1-3, Anul 1848 Street, Ploiești
Department	Environment and Labor Protection, Fire Prevention and Extinction Department
Company's profile	Crude Oil Common Carrier
Job description	Coordinates the department activity and holds responsibility for meeting the company objectives in the area.

Occupation and position held	Head of Sector
Dates	1991-02 < 1998-09
Employer's name and address	S.C. CONPET S.A. No. 1-3, Anul 1848 Street, Ploiești
Department	Moreni Sector
Company's profile	Crude Oil Common Carrier
Job description	Providing good conditions for the performance of the activity and assuming responsibility for achieving production within the sector.

Occupation and position held	Engineer
Dates	1989-08 < 1991-02
Employer's name and address	S.C. CONPET S.A. No. 1-3, Anul 1848 Street, Ploiești
Department	Moreni Sector
Company's profile	Crude Oil Common Carrier
Job description	Achieving the production objectives within the sector.

Education and Training

Title of qualification awarded	Engineer
Dates	1984 - 1989
Name and type of organization providing education and training	Ploiești Oil and Gas Institute - Faculty of Drilling and Exploitation of Oil and Gas Deposits
City	PLOIESTI

Title of qualification awarded **Degree in Law- Jurist**

Dates 2000 - 2004

Name and type of organization providing education and training Faculty of Legal Sciences, Valahia University, Tîrgoviste

City TIRGOVISTE

Title of qualification awarded Postgraduate studies: Master - majoring in *"Advanced Technologies concerning Environmental Protection Engineering"*

Dates 2003 - 2005

Name and type of organization providing education and training **Ploiești Oil&Gas University**

City PLOIESTI

Title of qualification awarded Master of Business Administration *"Economic development of the Enterprise"*

Dates 2004 - 2006

Name and type of organization providing education and training **Bucharest Academy of Economic Studies in collaboration with CNAM Paris**

City BUCURESTI and PARIS

Title of qualification awarded Postgraduate Studies *National Security and Defense*

Dates 2005 - 2006

Name and type of organization providing education and training **"Carol I" National University of Defense, Bucharest**

City BUCURESTI

Title of qualification awarded Post University Studies *Financial Management*

Dates 2007

Name and type of organization providing education and training **Tîrgoviste Valahia University**

City TIRGOVISTE

**Personal Skills
and Competences**

Foreign languages

	Speaking	Reading	Writing
Engleza	Satisfactory	Satisfactory	Satisfactory
Spaniola	Good	Very good	Very good
Franceza	Satisfactory	Very good	Good

Driving license	Yes
Social skills and competences	Highly developed team spirit, sociable and communicative, ability to work under stress conditions, focus on results. PC Knowledge: MS Office (Word, Excel, Powerpoint etc.)
Courses/Training/Upgrades	<p><i>Insulation of the Crude Oil and Oil Products Transport Pipelines</i> 1997 OK Service</p> <p><i>The European Legislation on Environment and Economic Sciences – 2000-2001</i> Tempus Ecolex Project</p> <p><i>Environmental Management - 2002, Ploiesti-Aberdeen</i> Chrysalis Learning LTD. Scotland</p> <p><i>Introduction in the Quality Management - 2002, Ploiești</i> TUV Rheinland Berlin- Brandenburg, Romania</p> <p><i>Les relations sociales et syndicales dans la perspective de l'adhésion de la Roumanie à l'UE, Paris</i> EUROCEDRES</p> <p><i>“Ten day MBA” Management/ Corporate Leadership -2011, Viena</i> WIFI RO in collaboration with S.C. FORMENERG S.A.</p> <p><i>Leadership & Management - 2011, Cyprus</i> INTERCOLLEGE - Institute of Business Studies</p> <p><i>Training in Risk Management and Internal Control – 2011, Bușteni</i> Ministry of Economy, Trade and Business Environment, Center for the Personnel working in the Industry – Prahova County</p> <p><i>Administration des Sociétés Anonymes dans l'UE - 2011, Paris, LE CNAM INTEC</i></p>

Conferences *World Petroleum Congress – 2005 and 2008 editions*

Intelligent Systems in Electro Energy'10, the Vth edition - 2010

After Copenhagen – A long-term action plan for promoting the renewable resources - 2010

European Authority of Energy Regulation in Bucharest – 2010

The Energy and Energy Resources Prices and the Impact on the Romanian economic competitiveness - 2010

Energy Regional Forum - FOREN 2010

Intelligent Electric Power Networks - SMART GRIDS. Solutions for financing the investments – 2010

Interface with the Consumers – Marketing/Public Relations-support in customer relations - 2010

Business Opportunities in Central and South-Eastern Europe – 2011

Regulations in the Electric Power Distribution – 2011

PERSONAL INFORMATION

First name/Surname **Mesca, Darius Dumitru**
Address
E-mail
Nationality **Romanian**
Date of Birth

WORK EXPERIENCE

- Period **08.10.2012 - to date**
- Occupation or position held **General Director and member of the Board of Administration**
- Main activities and responsibilities **Coordination of the entire activity of the electric power distribution company**
- Employer's name and address **SC FDEE Electrica Distributie Muntenia Nord S.A.**

- Period **05.10.2010 – 07.10.2012**
- Occupation or position held **Personal Advisor to the Chairman of Prahova County Council**
- Main activities and responsibilities **Advising the Chairman of Prahova County Council on the investors attraction and support at the County level**
- Employer's name and address **Prahova County Council**

- Period **12.03.2009 - 05.10.2009**
- Occupation or position held **Chairman holding rank of Secretary of State**
- Main activities and responsibilities **Attraction of foreign investments in Romania**
- Employer's name and address **Government of Romania - ARIS - Romanian Agency for Foreign Investments**

- Period **02.02.2007 - 20.01.2009**
- Occupation or position held **Secretary of State**
- Main activities and responsibilities **Coordination of the Energy Sector**
- Employer's name and address **Government of Romania - The Ministry of Economy and Commerce**

- Period **21.12.2006 – 02.02.2007**
- Occupation and position held **Personal Advisor to the Ministry of Economy and Commerce**
- Main activities and responsibilities **Providing advise to the Ministry of Economy and Commerce in energy field**
- Employer's name and address **Government of Romania**

Curriculum vitae

Europass

- | | |
|--|---|
| ▪ Period | 16.09.2005 - 21.12.2006 |
| ▪ Occupation or position held | Secretary of State |
| ▪ Main activities and responsibilities | Coordination of the Energy Sector |
| ▪ Employer's name and address | Government of Romania – The Ministry of Economy and Commerce |
| | |
| ▪ Period | 01.04.2001 - 15.09.2005 |
| ▪ Occupation or position held | General Director |
| ▪ Main activities and responsibilities | Coordination of the entire company's business specialized in the production and export (100%) of the metallic welded constructions type counterbalances, chassis, arms of the crane trucks and excavators |
| ▪ Employer's name and address | S.C. Terqua SRL Ploiesti |
| | |
| ▪ Period | 01.03.2001 - 01.04.2001 |
| ▪ Occupation or position held | General Director |
| ▪ Main activities and responsibilities | Attracting Investors in the Industrial Park |
| ▪ Employer's name and address | SC Park Industrial Dacia SRL Ploiesti |
| | |
| ▪ Period | 17.02.1998-01.03.2001 |
| ▪ Occupation or position held | General Director |
| ▪ Main activities and responsibilities | Coordination of the entire company's business specialized in the production of metallic welded constructions- type silos, metallic scaffolds, elbows, curves etc. |
| ▪ Employer's name and address | S.C. DACIA S.A. Ploiesti |
| | |
| ▪ Period | 18.09.1997 - 17.02.1998 |
| ▪ Occupation or position held | Design Engineer |
| ▪ Main activities and responsibilities | Design of the oil and petrochemical equipment |
| ▪ Employer's name and address | S.C. Petroconsult SRL Ploiesti |
| | |
| ▪ Period | 15.01.1997 - 19.09.1997 |
| ▪ Occupation or position held | Design Engineer |
| ▪ Main activities and responsibilities | Design of the oil and petrochemical equipment |
| ▪ Employer's name and address | S.C. UZUC S.A. Ploiesti |
| | |
| ▪ Period | 30.09.1996-15.01.1997 |
| ▪ Occupation or position held | Production engineer |
| ▪ Main activities and responsibilities | Coordination of a part of the production activity |
| ▪ Employer's name and address | S.C. UZUC S.A. Ploiesti |

Curriculum vitae
Europass

- | | |
|--|---|
| ▪ Period | 05.09.1990 - 19.01.1991 |
| ▪ Occupation or position held | Locksmith |
| ▪ Main activities and responsibilities | Specific activities related to locksmithery within the maintenance workshop of M7 section |
| ▪ Employer's name and address | S.C. UPETROM S.A. Ploiesti |
| ▪ Period | 2005 - 2009 |
| ▪ Occupation or position held | Administrator (member of the Board of Administration) |
| ▪ Employer's name and address | S.C. FDFEE ELECTRICA MUNTENIA NORD S.A., S.C. DISTRIGAZ-SUD S.A., S.C. CONPET S.A. |
| ▪ Period | 2010 - 2012 |
| ▪ Occupation or position held | Administrator (member of the Board of Administration) |
| ▪ Employer's name and address | S.C. Hidro Prahova S.A. |
| ▪ Period | 2012 - to date |
| ▪ Occupation or position held | Administrator (member of the Board of Administration) |
| ▪ Employer's name and address | S.C. FDEE Electrica Distributie Muntenia Nord S.A. |

EDUCATION AND TRAINING

- | | |
|--|--|
| ▪ Name and type of organization providing education and training | Ploiesti Oil & Gas University |
| ▪ Year | 2011 |
| ▪ Qualification Awarded | PhD Engineer |
| ▪ Area of Study | Engineering, PhD Thesis with the following title:
"Research on enhance of behavioral performance at variable solicitations of the welded metallic constructions" |
| ▪ Name and type of organization providing education and training | Ploiesti Oil & Gas University |
| ▪ Period | 1996 - 1997 |
| ▪ Qualification Awarded | Post graduate Studies (Master) |
| ▪ Area of Study | Engineering |
| ▪ Name and type of organization providing education and training | Ploiesti Oil & Gas University |
| ▪ Period | 1991-1996 |
| ▪ Qualification Awarded | Engineer |
| ▪ Area of Study | Mechanical and Electrical Engineering |

Curriculum vitae
Europass

**PERSONAL SKILLS AND
COMPETENCES**

- Native language
- Foreign languages

Self-assessment

DRIVING LICENSE

Romanian
English

Understanding		Speaking		Writing
Listening	Reading	Spoken Interaction	Oral Production	Written production
Very good	Very good	Very good	Very good	Very good

Category B

CURRICULUM VITAE

Personal Information

First Name/Last Name

Gheorghe Roxana Elena

Occupation and work place

S.C. ELECTRICA FURNIZARE S.A.

Work Experience

Period

2014-present –Commercial Operations Manager at S.C. ELECTRICA FURNIZARE S.A. Bucuresti

28.11.2013 - to date - member of the Board of Administration of S.C. CONPET S.A. Ploiesti

10.04.2003 – 29.09.2014 - Chairman of the Board of Administration of S.C. NEPTUN S.A. Campina

2011 – 30.09.2014 – Deputy General Director at S.C. PALTINU S.A. Campina

2005 - Sept. 2014 - Administrator and General Director of Neptun Trading SRL Campina

Jan 2005 – Dec. 2014 – Chairman of the Board of Administration S.C. SOCERAM S.A. Bucuresti

2009 – Sept.2014 - Chairman of the Board of Administration of HIDROTEHNICA S.A. GALATI

2007 - 2013 - Counsellor at S.C. ELECTROUTILAJ S.A Campina

2004 - 2005 General Director of Metaleuroest S.R.L. Campina

2003 - 2004 Chairman of the Board of Administration MEDIMFARM S.A. Ploiesti

2000-2004 - Commercial Manager, S.C. METALEUROEST S.R.L. Campina

1997 - 2000 Economist, S.C. METALEUROEST Campina

Job Title or Position held

Commercial Operations Manager; General Director, Chairman of the Board of Administration, Commercial Manager, Controller, Economist, Counsel.

Main Activities and Responsibilities incurred by the positions held in the professional activity

- Drafting the procurement procedures under EGO 34, the procurement internal procedural norms, the scopes of work, coordinating the procurement activity, settling the auction procedures, tracking the compliance with the contractual terms;

defining and implementing the socio-economic policy of the firms.

- Company representation in relation to natural and legal third parties in compliance with the empowerment granted by the GMS;
- Management, organization and provision of the operation of the administered companies with utmost effectiveness by way of drafting the development strategies, identifying opportunities, engaging the necessary financial, technological and human resources; coordination of the strategic planning of the financial resources, administration of the fixed assets, fiscal capital – by observing the organizational business plan;
- Coordinating the marketing, technical, financial accounting, human resources activities;
- Settlement of the company general objectives and monitoring, on quarter/biannual/annual basis the state of achievement of the objectives;
- Approval and tracking the execution of the income and expenditure budgets;
- Identification of the business opportunities, monitoring of the specific market and identification of the development opportunities, analysis of the legislative, financial, technological and social opportunities/constraints of the company business environment, identification of the means to develop the services rendered by the company in compliance with the market tendencies, identifying and attracting the resources necessary to implement the new business ideas;
- Coordinating the electric power procurement activity by OPCOM, on Next Market Day (ROM. PZU) and by bilateral contracts; management of the electric power contracts (wholesale market, PCCB procedure, PZU, procurement and supply under regulated and negotiated regime, high efficiency co-generation – bonus award and collection), sale and buy of green certificates; management of the market equilibrium; conclusion of participation conventions at PE, PZU, PVC, bidding and operating the IT platforms specific to the Power Energy Market (PZU, PCCB-N, Equilibrium Market).
- Preparing the documentation to ANRE (Romanian Energy

Regulatory Authority) and obtaining authorizations and licenses for electric power supply, production and gas supply. Drafting the documentation needed for obtaining accreditations for co-generation bonus in the production of the electric power by co-generation.

Employer's Name and Address	S.C. ELECTRICA FURNIZARE S.A. Bucuresti
	S.C. CONPET S.A. PLOIESTI
	S.C. PALTINU S.A. Campina
	S.C. NEPTUN S.A. Campina
	S.C. SOCERAM S.A. Bucuresti
	S.C. METALEUROEST S.R.L. Campina
Activity Type or Area	PROCUREMENT, TRADE, Structural Funds, CONTROLLER, Administrative, Financial - Accounting, Internal Audit, Human Resources;
Education and Training Period	<p>2014 - PUBLIC PROCUREMENT EXPERT Certification – Ministry of Education</p> <p>2010 - PROJECT MANAGER STRUCTURAL FUNDS Certification – Prahova Chamber of Industry and Commerce</p> <p>2009 - Accessing programs financed by the administration of the Environment Fund - Bordun Tehnologica</p> <p>2007 - 2008 – PROFICIENT MANAGEMENT – CODECS THE Open University</p> <p>2004 - HUMAN RESOURCES INSPECTOR Certification - Prahova Chamber of Industry and Commerce</p> <p>2002 - Business Science in Trade Management – Perfect Service</p> <p>1997 - PRO MANAGEMENT Bucuresti - Computer-assisted management accounting</p>
Title of qualification/diploma awarded	<p>1992 -1997 ACADEMY OF ECONOMIC STUDIES, Bucharest, Faculty of Commerce - Economics, majoring in Tourism-Services, University Degree in Economic Sciences</p> <p>1987-1991 High school no. 3 Campina, the Electro-technical Department University Degree in Economic Sciences; Human Resources Inspector Certification; Project Manager Certification; Public Procurement Expert Certification</p>

Studied Domain/Occupational Aptitudes	Proficient Management, Human Resources, Business Science in Trade Management; Economic Sciences
---	--

Name and type of organization providing education and training	The Open University CODECS; PRAHOVA Chamber of Industry and Commerce, Perfect Service Bucharest; Ministry of Education; Bucharest Academy of Economic Studies
--	---

**Personal Skills
and Competences**

English Language

Social skills and
competences

PR competences (social competence, good communication skills), loyalty,
team spirit;

Married, 2 children.